



Customer Spotlight: Water North Marin Water District

Novato, California • nmwd.com

Company Profile:

The North Marin Water District provides a supply of safe, reliable and high quality water to a suburban population of 56,000 people situated in and about the City of Novato, located in a warm inland coastal valley of Marin County, CA. It also delivers reliable and continuous sewer service to customers at a reasonable cost and consistent with good conservation practices and minimum environmental impact. The Water Quality Department works with all other NMWD departments to provide them with information and tools to ensure drinking water in the Novato and Point Reyes communities is of the highest possible quality. NMWD's laboratory performs thousands of water quality tests each year to support the work performed by other NMWD departments.

Their Challenge:

The North Marin Water District historically utilized paper logbooks, supplemented with Microsoft Excel and Word software, in various departments. As the amount of data multiplied, it became increasingly difficult to manually manage sample collection sites, multiple results, integration with other enterprise software packages, multiple permit limits, and it was impossible to use multivariable data in meaningful ways.

Our Solution:

The District decided to consolidate and automate data management by implementing a LIMS. Criteria that the District sought in a LIMS included a high degree of set-up flexibility with regard to entry screens and reporting, the ability to schedule routine and compliance samples, integrated export capability to the California DHS Write-On (electronic data deliverable), instrument interfacing capabilities, and integrated bar coding.



After evaluating several systems over the course of two years, the North Marin Water District concluded that Sample Master® Pro met all of their requirements, providing them with a true total data management solution.

With the ease and familiarity of point-and-click computing, Sample Master® boasts feature-rich components such as an intuitive user interface, integrated calculations, automated email alerts, Master Query functionality, scheduling, and automated reporting. Users can easily modify screen captions to common terminology, run modifiable canned reports, as well as incorporate new screens, report forms, queries, menus, modules, and more.

Leveraging open architecture and comprehensive automation for laboratories of any size, Sample Master® accelerates accurate reporting, multiplies productivity, increases operational efficiency, and provides unparalleled data security. It is modular in design and affords laboratories unparalleled flexibility to choose hardware and software specific to their needs, as well as support expansion as operations grow. The investment can be rapidly implemented and is backed by outstanding customer service, comprehensive training programs, and timely technical support.



We found that Sample Master® Pro offers all that we were looking for and more at a most competitive price. Integration of our ion chromatograph and atomic absorption spectrophotometer, several days of on-site configuration and training, and all the modules we required were included in ATL's highly professional and comprehensive proposal, and the deal was sealed.

*Pablo Ramudo, Water Quality Supervisor,
Laboratory Director North Marin Water District*



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Today, our products are running in over 450 laboratories around the world with over 45,500 users, and supported by a steadfast commitment to excellence in product quality, support and training. ATL is one of few independent LIMS firms that is ISO 9001:2008 certified. ©Accelerated Technology Laboratories, Inc. All rights reserved.